

# POTENTIAL SAVINGS WITH ASSOCIATE MEMBERSHIP

WALGA annually delivers estimated savings in excess of \$12 million to Members under our comprehensive range of Preferred Supplier Contracts for products and services.

Our optimal procurement arrangements are secured using the combined purchasing power of the Local Government sector, through high volume aggregation.

All Preferred Supplier Contracts have been rigorously market tested to ensure that the highest quality offerings are delivered at the best possible value.

Individual members save thousands of dollars each year utilising these Contracts, in addition to saving the cost and risk of independently tendering.

## A SNAPSHOT OF THE SAVINGS

### PREFERRED SUPPLIERS

### FINANCIAL SAVINGS

Advertising	Up to 20% below market rates
After Hours Call Centre	From 5.25% below market rates
Bill Payment	20 - 50% below market rates
Computer Hardware	up to 40% below market rates
Corporate Wardrobe & Workwear	20% below market rates
Debt Management	Overdue debts recovered at nil cost
Office Stationery & Furniture	20% below market rates
Software Licensing	7.5 - 60% below market rates
Telecommunications	20 - 70% below market rates

*Note: Quantified savings listed above are indicative and may vary on the basis of volume spend by each member. Access to preferred supply arrangements may be subject to conditions.*



- Significant discounts from our preferred supplier network
- Access to high quality products and services at substantial savings

**WALGA MEMBERSHIP.  
A GREAT INVESTMENT  
FOR YOUR ORGANISATION.**

**WALGA MEMBERSHIP.  
A GREAT INVESTMENT  
FOR YOUR ORGANISATION.**



WALGA

15 Altona Street, West Perth WA 6005 tel 9321 5055 [www.walga.asn.au](http://www.walga.asn.au)



WALGA

## WHY JOIN WALGA?

Membership to WALGA is a great investment for any organisation.

WALGA will provide your organisation with significant benefits including:

- Access to a wide range of quality products and services that can enhance the capacity of your business
- Significant savings and discounts off the market price for common-use products and services, including telecommunications, advertising, office supplies and computer hardware
- Regular information on current issues at national and state levels
- Promotional and networking opportunities within the Local Government sector
- Public profile as a supporter of Local Government in Western Australia

## WHAT IS WALGA?

The Western Australian Local Government Association (WALGA) is the peak representative and service delivery organisation for the Local Government sector in Western Australia.

WALGA is a private and independent membership-based organisation, established to promote and support Local Governments around the State.

With more than 100 years history, WALGA is one of the largest and most respected not-for-profit organisations in Western Australia.

All Local Governments in WA are members of WALGA, making the Association the voice for Local Government in dealing with government (National and State), the private sector and the community.

## ASSOCIATE MEMBERSHIP IS FOR ORGANISATIONS LIKE YOURS

Associate Membership to WALGA will add significant value to your organisation, regardless of size or sector.

Traditionally, access to WALGA's significant range of business services and networks has been limited to Local Governments; however a new Associate Membership category has been recently created for both Local Government and non-Local Government organisations.

There are two Associate Membership options:

- (1) **Member Advantage** – Comprehensive membership package, which includes complimentary access to all preferred supply contracts and a number of WALGA products and services, in addition to the capacity to access other services on a fee-for-service arrangement.
- (2) **Member Essentials** – Standard membership package, which includes the capacity to access one or more of WALGA's preferred supply contracts (on the basis of an annual access fee) and other services on a fee-for-service arrangement.

To discuss your membership options and relevant costs, please contact WALGA on:

Phone: **9213 2000** Email: **membership@walga.asn.au**

Organisations seeking to join WALGA are required to complete a Membership Application Form, which can be downloaded from our homepage at **www.walga.asn.au**

# MEMBER BENEFITS

## As an Associate Member, your organisation will have the opportunity to:

- Receive significantly discounted prices on market rates for:
  - Advertising in *The West Australian*, Community and Regional Newspapers
  - Phone, mobile and data telecommunications
  - Systems and transaction bill payment processing
  - Office stationery and office furniture supply
  - Computer hardware and Microsoft software licensing supply
  - Operating lease financing service
  - Corporate wardrobe and workwear
  - Debt management and credit referencing services
  - After hours call management and contact services
  - Corporate travel services
- Access a wide range of professional services at below market prices for:
  - Human resource management, industrial relations, recruitment and training and development services
  - Professional taxation support and advice
  - Comprehensive insurance, risk management and broking service
  - Expert advice and services relating to ICT infrastructure and on-line service delivery
  - Professional tendering and procurement services
- Receive complimentary subscription to a range of WALGA publications, including the *Local Government Directory*, *Local Government News* and *Western Councillor*.
- Receive Member-only invitations to all WALGA networking and business development events and conferences.
- Receive Member-only access to the WALGA website and on-line resources.
- Be formally recognised as an Associate Member of WALGA.

Receive significantly discounted prices for a wide range of goods and services



Receive complimentary subscription to a range of WALGA publications, including the *Local Government Directory*, *Local Government News* and *Western Councillor*.

